



## **Government Pricing System Selection Checklist**

### **Key Features**

1. Interfaces for External Direct & Indirect Sales data for calculating CMS & Government Pricing figures
2. Calculates Monthly & Quarterly CMS figures for Average Manufacturers Price, Best Price, Average Selling Price, and Unit Rebate Amount
3. Exports CMS authorized Monthly & Quarterly files for required CMS figures (AMP, BP, ASP, URA)
4. Calculates Government Pricing Figures for;
  - PHS Price for the next authorized Quarter
  - NFAMP for each Quarter and annual calculation
  - FSS for each Quarter with Alert when Price Violation occurs
  - Federal Ceiling Price for the New Year
5. Records history of user changes to calculated CMS & GP figures by Month & Quarter
6. Records history of sales invoices & formulas used to calculate CMS & GP figures by Month & Quarter
7. CMS & GP Calculator for user defined formulas and calculations
8. Task Automation Alerts
9. Automation provides timely Government compliance

### **Integration**

1. System should have access to Direct & Indirect Sales Data for Processing
2. All incoming EDI must conform to ANSI standards using the latest formats and technology
3. All Sales Tracings should be loaded using automated routines
4. System must be able to generate CMS required files
5. All Product and End customer related data must be available to assist processing

### **Implementation Essentials**

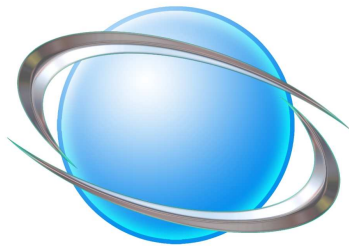
1. Hardware Configurations must be comparable to the estimated data volume to ensure timely processing
2. Database Setup and Configuration must be based on a projected growth of 5 years. Sales tracings transaction rates (per month) will be used to determine a configuration.
3. Automated conversion routines should populate Government Pricing system in preparation for testing and go-live
4. Advanced Data transfer technology must be used to ensure fast movement of data between all systems
5. Implementation should be complete within 1-3 months

### **Pricing**

1. Software provider should offer:
  - a. Subscription based pricing not requiring an upfront license fee if desired.
  - b. Pay as you go options
  - c. Flexible term lengths with auto renewal feature
2. The cost of implementation assistance should range from \$10,000 to \$100,000 depending upon size and scope of project.

**For more information on Better Contracting Solutions, please contact iContracts at:**

**sales@icontracts.com  
(908) 393-9550**



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